



Harren Equity Partners Announces 10-Year Work Anniversary of Joel Carter and Promotions of David Fulcher, Jeff Sills, and Robbie Chalnoky

CHARLOTTESVILLE, Virginia, October 8, 2019 – Harren Equity Partners, a private equity firm dedicated to partnering with companies in the lower middle market, congratulates Joel Carter on his 10 years of contributions to the firm, and announces the promotion of three key investment professionals, David Fulcher, Jeff Sills, and Robbie Chalnoky.

Joel joined Harren in 2009, after spending two years as an analyst in the investment banking group at Merrill Lynch in New York. Joel has proven to be an invaluable member of Harren deal teams and advisor to portfolio management teams in his role as Principal. Over the years, Joel's unwavering commitment, thoughtful contributions, and deep industry knowledge have played a significant role in deriving maximum value for the firm and its investors. Joel has led the execution of several of Harren's new platform investments and works with existing portfolio companies to drive growth, operational improvements, and source and execute add-on acquisitions. Joel received a Bachelor of Science cum laude from the Williams School of Commerce at Washington & Lee University.

"We anticipated unique benefits from Joel after he joined the firm, and we have not been disappointed," said Tom Carver, Managing Partner at Harren. "Joel has distinguished himself in partnering with our management teams, mentoring colleagues, and developing new business. We are delighted to celebrate 10 years of his substantial contributions."

Harren also announces three well-deserved promotions, with David Fulcher promoted to Vice President, and Jeff Sills and Robbie Chalnoky promoted to Senior Associate.

David joined Harren in 2014, after spending two years as an analyst in the investment banking division at Barclays in New York. David focuses on identifying and assessing investment opportunities, closing and financing transactions, and working closely with management teams at portfolio companies Marianna Industries, Med-Legal, and Virginia Tile Company. David received a Bachelor of Business Administration in Finance with a minor in Spanish from The University of Iowa, was selected to the Hawkinson Institute of Business Finance, and elected Beta Gamma Sigma.

Prior to joining Harren in 2017, Jeff was an associate with the investment banking firm Jordan Edmiston Group in New York and before that, in GE's Financial Management Program. Jeff is an active deal team member, executing new investment transactions, and works closely with management teams at Alliance Ground International, Health Connect America, MedPro, and Virginia Tile Company. Jeff received a Bachelor of Science in Finance from the Freeman School of Business at Tulane University.

Prior to joining Harren in 2017, Robbie was an analyst in the investment banking group at Piper Jaffray in New York. Robbie focuses on new platform acquisitions as well as monitoring and special project execution on behalf of existing portfolio companies Circa of America, Persante Health Care, and Velosio. Robbie received a Bachelor of Arts cum laude from Dartmouth College and a Bachelor of Engineering from the Thayer School of Engineering at Dartmouth.

Commenting on these promotions, Mr. Carver stated, "As Harren continues its long-term growth trajectory, it is as important as ever that we continue to grow, develop, and take care of our own, just as we have done since the firm

was founded in 2000. Internal promotion and development have always played an important role in our strategy. David, Jeff, and Robbie have all performed exceptionally well in their roles at Harren, and we look forward to continued success working together."

Harren Equity Partners is a Charlottesville, Virginia based private investment firm dedicated to the growth and development of industry-leading companies through the creation of strong partnerships with outstanding management teams. Harren's unique approach focuses on operational excellence and insightful strategic analysis, rather than financial engineering. The principals of Harren have significant operating experience and work closely with portfolio company management teams to continue to grow companies and improve profitability. Harren focuses on investment opportunities in the lower middle market, defined as companies with \$20 million to \$200 million of annual revenue, across a broad range of industries. For information or business opportunities regarding Harren, please visit www.harrenequity.com or contact George McCabe at gmccabe@harrenequity.com.

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