

Harren Equity Partners Announces Changes to Transaction Sourcing Process



CHARLOTTESVILLE, VA, October 2, 2023: Harren Equity Partners is currently investing its Fund IV, which is targeting new platforms with at least \$5 million EBITDA.

Our strategy for Fund IV, as it was for our highly successful Fund III, is to deploy equity capital through four distinct deal teams targeting Manufacturing & Distribution, Business & Technology Services, Healthcare Services, and Industrial Services.

Harren is actively seeking new platform investment opportunities for Fund IV and requests that its referral source partners make a slight change regarding the procedure for presenting new opportunities to the firm.

As many of you know, George McCabe is retiring from Harren and will move into an advisory role as we transition to a restructured deal sourcing process. First, we congratulate and thank George for his leadership in building a dynamic Business Development platform at Harren. His partnership is greatly valued, and we wish him well in his future endeavors. George will remain a dear friend and trusted resource to Harren and to you, our valued relationships, as we manage this transition.

Going forward, Harren will be amplifying our sector-specific approach by connecting you directly with the leadership that drives each of our four targeted industry verticals. If you have not previously, please update your contact systems with the sector Partner reflected in the chart below.

We believe this revised process will be mutually beneficial, allowing Harren to vet opportunities and move deftly when we find a fit, as well as provide direct relationships through which market information and insights on the sectors can be shared.

Harren looks forward to continuing to work with the professionals at your firm as it deploys Fund IV and subsequent funds.



PREFERRED INDUSTRY & SUB-SECTOR FOCUS - 2023

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<i>Manufacturing & Distribution</i>	<i>Business & Technology Services</i>	<i>Healthcare Services</i>	<i>Industrial Services</i>
<ul style="list-style-type: none"> • Building Products • Aerospace & Defense • Automotive • Consumer Products • Packaging • Tools & Equipment • Food & Beverage • Plastics & Materials • Health & Beauty • Electronics • Machinery • Supplements & Nutraceuticals • Ingredients • Contract Manufacturing (sector agnostic) • Specialty Distribution 	<ul style="list-style-type: none"> • IT Services • Business Process Outsourcing • Third Party Administration • Business Application Integration • Digital Transformation • B2B Outsourced Training / Education • Digital Marketing Services • Human Capital Management • Software/Technology-Enabled Services • Litigation Support • Asset Recovery Mng 	<ul style="list-style-type: none"> • Direct Care Providers • Outsourced Service Providers • Contract & Program Management • Pharma Services • Behavioral Health • Specialty Distribution & Supply • Animal Health Services • Population Health Management & Wellness Programs 	<ul style="list-style-type: none"> • Transportation & Logistics • Maintenance, Repair & Operations Services • Testing, Inspection & Certification • Safety & Environmental • Supply Chain Management/Services • Infrastructure Services • Specialty Material Handling (asset-light) • Specialty Construction Services
<p>➤ <u><i>Sector Lead</i></u></p> <p><i>Tom Carver, Mng. Partner</i> tac@harrenequity.com</p>	<p>➤ <u><i>Sector Lead</i></u></p> <p><i>Lee Monahan, Partner</i> ljm@harrenequity.com</p>	<p>➤ <u><i>Sector Lead</i></u></p> <p><i>Taylor Cole, Partner</i> tcole@harrenequity.com</p>	<p>➤ <u><i>Sector Lead</i></u></p> <p><i>Joel Carter, Partner</i> cjc@harrenequity.com</p>