



HARREN EQUITY PARTNERS - HEALTHCARE OVERVIEW

Platform Size \$15 million - \$150 million of Revenue and \$3 million - \$20 million of EBITDA

Control Majority preferred; shared or minority in certain situations

Focus Areas Direct Care Providers; Outsourced Service Providers, Contract and Program Management; Pharma Services; Behavioral Health; Specialty Distribution and Supply Services; Animal Health; and Wellness, Disease Management and Population Health Management

Current Investments (Seeking Add-Ons) Health Connect America – Provider of a diversified suite of behavioral health services to at-risk youth, adolescents and families throughout multiple states and care settings. MedPro Healthcare Staffing - Provides diversified medical staffing services to healthcare providers throughout the United States. Persante Health Care - Managed services provider in the diagnosis and therapeutic treatment of sleep and balance related disorders. Med-Legal - Technology-enabled record retrieval and review services to the workers compensation and personal injury markets.

HARREN HEALTHCARE OVERVIEW

Harren has increased its focus on investing in Healthcare Services with the addition of a dedicated healthcare partner, Taylor Cole. Taylor was previously a longtime member of another middle market private equity firm with responsibilities that included leading that firm’s healthcare investment activities.

Key elements of the healthcare investment strategy:

- Disciplined approach to segmenting the market into sectors and sub-sectors;
- Developing investment themes and theses related to those sectors;
- Working proactively with entrepreneurs and operating executives to create opportunities and provide differentiation;
- Sponsoring and building outstanding businesses in partnership with talented management teams;
- Generating EBITDA improvement through organic growth, add-on acquisitions and margin enhancement stemming from operational improvement; and
- Cultivating opportunities to contribute additional equity and debt capital in support of such growth initiatives over the life of the investment.

Taylor’s prior firm healthcare experience included approximately \$250 million of invested equity capital that produced nearly \$800 million of total gross proceeds. That investment activity spanned numerous sectors and platforms, involved dozens of add-on acquisitions and included the following companies:

Company	Industry Sub-Sectors
Upstream Rehabilitation	Outpatient Physical Rehabilitation Services
Camelot Schools	Behavioral Health and Specialty Education
Chamberlin Edmonds & Assoc.	Outsourced Revenue Cycle Management Services
Cross Country Healthcare	Staffing and other Human Capital Management
MP TotalCare	Specialty Pharmacy, Distribution & Disease Management

ABOUT HARREN

Harren Equity Partners is a private equity firm dedicated to the growth and development of industry-leading companies through the creation of strong partnerships.

Harren’s strategy is to create long-term value by improving operational performance, providing in-depth strategic analysis, and executing a plan in partnership with portfolio company executives. Harren focuses on investment opportunities in the lower middle market across a broad range of industries.

Founded: 2000

Cumulative Funds Raised: >\$500mm

Fund III (2013): \$275mm

HARREN EXECUTIVE PROGRAM

In addition to direct investment deal flow, Harren actively seeks introductions to qualified executives, entrepreneurs, operators and industry thought leaders in regards to partnering opportunities within our Harren Executive Program.

For more information, please visit www.harrenequity.com and contact Taylor Cole directly at (434) 245-5800 or tcOLE@harrenequity.com.