



# HARREN EQUITY PARTNERS

**Platform Revenue** \$20 million - \$200 million

**Platform EBITDA** \$5 million - \$30 million

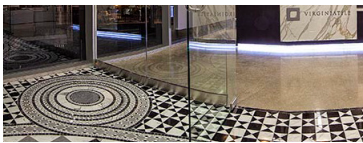
**Add-Ons** No size minimum

**Distressed** EBITDA > \$5 million at some point in the past

**Control** Majority preferred

**Industry Focus** Aerospace and Defense, Building Products, Business Services, Consumer Products, Energy Services, General Industrial, Healthcare Services, Restaurants, and Specialty Distribution

**Geography** United States and Canada



## THE HARREN DIFFERENCE

### **Stability**

Our partners have collectively managed the firm since Fund I; some have worked together even longer.

### **Partnership**

We believe in alignment of interests at all levels by employing straight forward capital structures. Harren invests in the same common equity as management.

### **Focus**

Harren's unique approach centers on operational excellence and insightful strategic analysis, rather than financial engineering. Our careers have been dedicated to partnering with management teams to develop world-class organizations in the lower middle market.

### **Experience**

Harren's professionals have worked with companies facing a variety of strategic opportunities and challenges. Our investment professionals boast over 100 years of combined private equity investment and operating experience.

### **Operational Support**

Harren professionals are involved through significant project-oriented on-site support. Harren's support on a strategic or project-level basis allows the company's senior-level management to focus their time and attention on running the business.

### **Certainty**

We manage the transaction process to ensure certainty of closing. Our fund credit line allows us flexibility to close quickly without third party financing.

## ABOUT HARREN

**Harren Equity Partners is a private equity firm dedicated to the growth and development of industry-leading companies through the creation of strong partnerships.** Harren's strategy is to create long-term value by improving operational performance, providing in-depth strategic analysis, and executing a plan in partnership with portfolio company executives.

Harren professionals take time to learn the business from the beginning of our investment process, develop and implement a strategic business plan, and support management with the increasingly complicated decisions associated with growing a business.

**Founded:** 2000

**Cumulative Funds Raised:** >\$500mm

**Fund III (2013):** \$275mm

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Portfolio Company	Industry	Fund	Status	Seeking Add-On
<b>Plastic Fabricating Company</b>	Aerospace & Defense	Prior Firm	Realized	
<b>Vaupell Industrial Plastics</b>	Aerospace & Defense	Prior Firm	Realized	
<b>Woven Electronics</b>	Aerospace & Defense	Fund I	Realized	
<b>Auction Finance Group</b>	Business Services - Automotive	Prior Firm	Realized	
<b>Milliken &amp; Michaels</b>	Business Services - Collections	Prior Firm	Realized	
<b>Sysdome</b>	Business Services - Fraud Detection	Prior Firm	Realized	
<b>Med-Legal</b>	Business Services - Litigation Support	Fund II	Current	✓
<b>Appro Systems</b>	Business Services - Transaction Processing	Prior Firm	Realized	
<b>Circa Corporation</b>	Consumer Products	Fund III	Current	✓
<b>Precise International</b>	Consumer Products	Prior Firm	Realized	
<b>Marianna Industries</b>	Consumer Products - Health & Beauty	Fund II	Current	✓
<b>Virginia Candle Company</b>	Consumer Products - Household Goods	Fund I	Realized	
<b>SimplyShe</b>	Consumer Products - Pet	Fund II	Current	✓
<b>Texas DAR Enterprises</b>	Distribution - Automotive	Fund I	Realized	
<b>Virginia Tile Co.</b>	Distribution - Building Products	Fund III	Current	✓
<b>Hilden America</b>	Distribution - Hospitality	Prior Firm	Realized	
<b>Keystone Drill Services</b>	Energy Equipment	Fund II	Realized	
<b>Stockdale Mine Supply</b>	Energy Equipment	Fund II	Realized	
<b>ARKLATEX Wireline Services</b>	Energy Services	Fund II	Current	
<b>Austin Sales</b>	Energy Services	Fund I	Realized	
<b>Energy Fishing &amp; Rental Services</b>	Energy Services	Fund II	Current	
<b>Professional Directional</b>	Energy Services	Fund II	Realized	
<b>Spartan Energy Services</b>	Energy Services	Fund II	Current	
<b>Virginia Drilling Co.</b>	Energy Services	Fund I	Realized	
<b>Camelot Schools</b>	Healthcare Services	Prior Firm	Realized	
<b>Chamberlin Edmonds &amp; Associates</b>	Healthcare Services	Prior Firm	Realized	
<b>Cross Country Healthcare</b>	Healthcare Services	Prior Firm	Realized	
<b>MedPro Healthcare Staffing</b>	Healthcare Services	Fund III	Current	✓
<b>MP TotalCare</b>	Healthcare Services	Prior Firm	Realized	
<b>Persante Health Care</b>	Healthcare Services	Fund II	Current	✓
<b>Upstream Rehabilitation</b>	Healthcare Services	Prior Firm	Realized	
<b>Carlisle Wide Plank Floors</b>	Industrial - Building Products	Fund II	Realized	
<b>Connor AGA Sports Flooring</b>	Industrial - Building Products	Prior Firm	Realized	
<b>Precision Architectural</b>	Industrial - Building Products	Fund I	Realized	
<b>Republic National Cabinet Co.</b>	Industrial - Building Products	Prior Firm	Realized	
<b>Air Logic Power Systems</b>	Industrial - Equipment	Prior Firm	Realized	
<b>Drew Foam Company</b>	Industrial - Packaging	Prior Firm	Realized	
<b>Huskie Tools</b>	Industrial - Tools	Fund II	Realized	
<b>Shrimp Basket</b>	Restaurants	Fund III	Current	
<b>CrossGlobe Logistics</b>	Transportation & Logistics	Prior Firm	Realized	